



ezIQ Cooperative Purchasing Networks

Traditional construction procurement methods can be a lengthy and costly process. At Gordian, we want you to have the most streamlined and efficient solution in place for any project, which is why we created our comprehensive procurement solutions. Our ezIQ® solution establishes local, competitively-bid prices upfront and eliminates the need to bid each project separately. When you need to get repairs, renovations, upgrades or even new construction underway quickly, ezIQ, available through cooperative purchasing networks, allows you to access competitively awarded contractors to get started on your project immediately. With ezIQ, you can avoid the red tape of traditional procurement, issue POs in days and still satisfy your local competitive bidding requirements.

Features

- Immediate access to local, competitively awarded construction contracts
- Expert review of Price Proposal
- Assistance with scope of work development
- Streamlined change order process
- Readily available pre-qualified contractors
- Simple project initiation
- Preset construction pricing

Benefits

- Time savings
- Price certainty
- Reduced procurement and administrative costs
- Price Proposal accuracy
- Increased cost control
- Higher quality of work

A smart alternative for your construction project

ezIQ is the easy and intelligent way to buy readily available facility repair and alteration construction services at competitive prices. Using contractors available locally through our cooperative purchasing partners, you can trade the time and expense of traditional procurement for speed, efficiency and the power of group buying.

With our solution, you can get started immediately on repairs, updates and modernizations. Take advantage of cooperative volume discounts from contracts that have already been competitively awarded with ezIQ. Our team of expert field personnel will guide you through each step of the ezIQ process, providing oversight to ensure cost and timing efficiencies are maximized right from the start.

Get Started

- 1 | Go to www.ezIQ.com
- 2 | Enter your contact information and brief project description
- 3 | We will contact you and walk you through the process



A simple process

1. Joint Scope Meeting: Once project information is received, we will contact you to schedule a Joint Scope Meeting at the project site to help you and the contractor agree on the details of the work to be performed. This meeting allows the contractor to inspect the site and ask questions before submitting a Price Proposal, helping to eliminate the misunderstandings and mistakes that lead to most change orders. This upfront, open communication invites suggestions for value engineering and often results in more cost-effective, collaborative solutions.

2. Detailed Scope of Work: We'll help you prepare a Detailed Scope of Work that describes the work the contractor will perform. The Detailed Scope of Work will be sent along with the Request for Proposal to the eziQC contractor.

3. Price Proposal: Next, the contractor prepares a Price Proposal by selecting the appropriate tasks from Gordian's Construction Task Catalog®. Cost is determined through this straightforward equation:

$$\text{Task unit price} \times \text{the required quantities} \times \text{the contractor's competitively-bid adjustment factor}$$

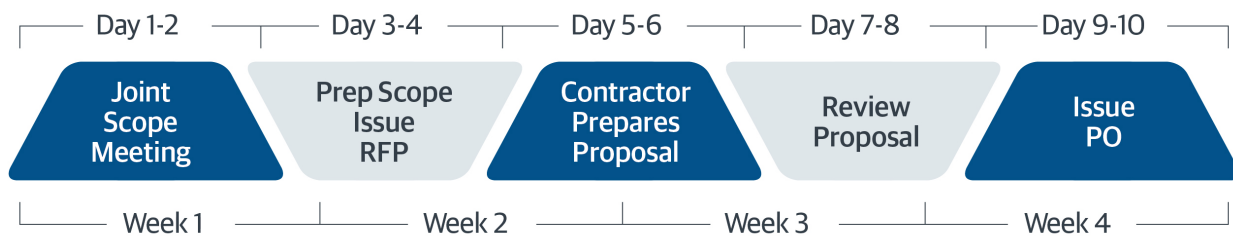
That's it. No haggling. No extra charges. The contractor submits the Price Proposal along with a construction schedule and a list of proposed local subcontractors.

4. Price Proposal Review: Our seasoned field personnel will review the Price Proposal to make sure the contractor has selected the appropriate tasks and quantities and will ask the contractor to make any required changes. Only then will the Price Proposal be submitted for your final review.

5. Purchase Order: When you are 100% satisfied with the Price Proposal, construction schedule, and proposed subcontractors, you can ask the contractor to submit any required payment and performance bonds and certificates of insurance on your standard forms. If the bonds and insurance are acceptable, you simply issue a purchase order for the contractor to proceed. The construction is now ready to begin in a fraction of the time that you normally spend to procure a project.

6. Construction: Site inspections and construction management follow your standard process. When necessary changes arise, you have the flexibility to change the scope of work with eziQC. Extra work and changes are priced using the preset unit prices in the Construction Task Catalog for your specific area. There is no need to negotiate change orders. Contractors are motivated to provide a high quality project, as the opportunity for future work is tied to their current performance.

5-10 Working Days: Small, Straightforward Project

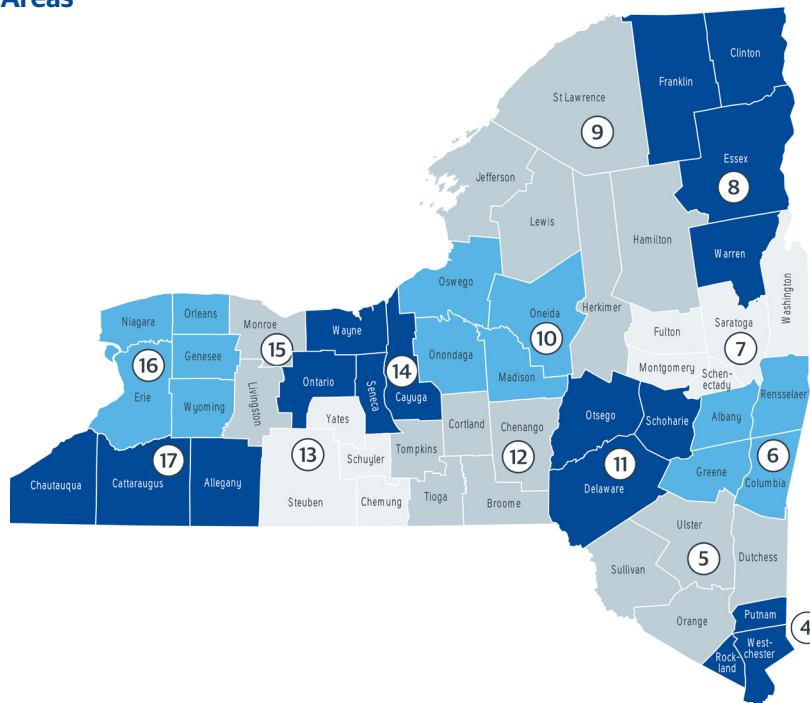


30 Days: Larger, More Complex Project

ezIQ in New York

ezIQ is available in New York through the Town of Greece, which you can access through General Municipal Law 103(16). ezIQ brings speed and efficiency to the construction procurement process by establishing local, competitively awarded prices upfront, eliminating the need to bid each project separately. Get started on your projects immediately with ezIQ.

Contractor Service Areas



General Contractors

- Aktor Corporation
- Dow Electric Incorporated
- JDS Construction
- Kircher Construction, Inc.
- Mattoon Construction Services
- NAC Industries, Inc.
- The Pike Company
- Pinto Construction Services, Inc.

Regions

- 6,7
- 8,9
- 12
- 13,14
- 10,11
- 4,5
- 15
- 16

HVAC

- John W. Danforth Company 4-17

Electric

- All Bright Electric
- Dow Electric Incorporated
- Eldu Energy Services Corporation
- John Mills Electric Inc.
- Kaplan-Schmidt Electric, Inc.
- Stilsing Electric Inc.

Regions

- 4,5
- 8,9
- 15
- 12
- 13,14, 16,17
- 6,7,10,11

Plumbing

- John W. Danforth Company 4-15, 17
- MKS Plumbing Corporation 16

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